



## AZ Carpet & Restoration

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Never use a plumber's referral for water damage

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In some cases, a plumber maybe the first one out to your home after you have suffered from water damage. The insurance company recommended them, they came out quickly and fixed the leak source... they seem like a professional company so why not use the restoration company that he suggested? Two words.. **referral fees**.

Many plumber's and restoration companies pass referrals to each other in return for a referral fee. These fees often cause unethical practices. Often times it's the individual plumber receiving the kickback, and the plumbing company, meaning their boss, is not even aware of it. And if you think this referral fee isn't hurting you as the homeowner, think again. The restoration company is not just swallowing these fees in exchange for the business, they are inflating the bill to the insurance company to cover them, causing a higher claim and in the long run a rise in insurance premiums.

Plumber's are constantly being bribed and out bid by restoration companies for those losses. Often these referral fees can be as high as \$1,500!

In an area that is pretty gray, I would stay away from these relationships.

*Your Resource,*

*Amy Robinson*